

## **About Kevin Winden**

Kevin Winden began working with long-term care information systems in 1982 with CARE Computer Systems in Bellevue, Washington as an application and technical support representative. Before moving to Richmond, Virginia in 1983 and joining the effort to market, install and support CARE's products in the eastern half of the country, Kevin trained nurses on physician orders and on CARE's beta-test version of their first care plan system. During his time in CARE's corporate headquarters, Kevin also tested California Medi-Cal billing, Virginia Medicaid billing and Medicare 1453 and 1483 billing.

While in Richmond, Virginia, Kevin began a series of engagements where he installed, trained and supported long-term care facilities in the eastern half of the country and was responsible for managing CARE's state Medicaid billing modules for facilities in Virginia, Maryland, New York, Pennsylvania, Michigan and Maine. This involvement continued to expand when he joined CARE's regional office in Columbus, Ohio in late 1983.

While in Columbus, Ohio, Kevin was promoted to Regional Manager where he helped broaden the growing base of CARE clients in the eastern U.S. During this time Kevin expanded his programming experience and created numerous support utilities as well as helping to provide innovative enhancement solutions for CARE users to help them meet their special state reporting needs. One of these solutions was using the CARE File Export Module to create Ohio Facility Capacity Reports which he automated for facilities using Lotus 1-2-3 macros. Another example of a solution he created to add value for users of the CARE product was the production of the Pennsylvania Resource Computation Worksheet for use with Pennsylvania Medicaid billing. Both of these customizations provided a needed extension to the CARE products to help the company be more competitive in these local markets.

In 1986, Kevin returned to CARE's corporate headquarters in Bellevue, Washington to assume the role of Product Manager with full responsibility for financial products. During this time he managed maintenance and enhancements for the core products as well as designed interfaces for CARE products to the Redline Medical Supply ORBITS and Triad Resource product usage and inventory systems and to the Kronos TimeKeeper Central time and attendance system.

Also during his term as Product Manager Kevin designed, coded and installed CARE's New York Patient Review Instrument (PRI) as well as designed CARE's Texas Index for Level of Effort (TILES) system. Other notable financial system achievements during this time were the addition of direct deposit capabilities to the payroll system as well as significant extensions to CARE's ability to provide enterprise level reporting through its general ledger system.

Kevin assumed the role of Development Manager at CARE in 1990 and for the next eight years he managed software projects for skilled nursing facilities, assisted living centers, residential retirement complexes, sub-acute facilities, psychiatric hospitals, home health agencies and inpatient and outpatient substance abuse centers. These projects required Kevin to manage a team of 25 developers building financial and clinical applications using Visual Basic, Access, Crystal Reports, C, Informix, PL/B, IQ Report Writer and Pro-IV. He introduced object-oriented programming techniques to the CARE financial products at the start of his term as Development Manager. This greatly extended the CARE financial product's life and allowed CARE to focus on creating a new line of Windows-based clinical products. He also developed a number of different data conversion utilities as well as system integration tools using proprietary as well as standard formats such as HL7.



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In 1998 Kevin left CARE Computer Systems and joined SunSystems of Anacortes, WA, a start-up long-term care software company that was renamed Shared Healthcare Systems (SHS) before they were more recently acquired by Accu-med Services in 2003. While at SHS, Kevin was a member of the Senior Technical Team and was involved in founding the basis for the design and development practices of the organization including setting standards for project tracking and user interface design. He later became the user interface lead for the product management team where he used the goal-oriented design principles of the industry experts at Cooper Interaction Design to lay out the “persona-based” workspaces for SHS’s new *Orcas* long-term care information system. At SHS Kevin used tools such as MS Office (Access, Excel, Word), MS Project, FrontPage, Visual InterDev, HTML, DHTML, VB Script and Dimensions Version Control System to create world-class product designs for SHS’s new line of innovative, activity-based products.

Kevin left SHS in 2001 and formed K2HealthTech where he now applies his 20+ years of diverse long-term care software experience to help facilities and software vendors alike. Kevin has also establishing relationships with long-term care facilities and other long-term care enterprises to create products that enhance the facility workflow by working in partnership with products from their existing software vendors. Many of these are provider organizations who in the past had few alternatives to turn to in order to get help solving even the most basic information system problems.

Kevin has assembled a team of seasoned software developers, trainers, testers, designers and analysts with long-term care software industry experience. This team contributes many additional years of experience from software vendors such as CARE Computer Systems and Shared Healthcare Systems as well as the government agencies and national healthcare organizations and stands ready to face your every challenge. With K2HealthTech, now you don’t have to go it alone.



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